**Savage *Communications***

**INSIGHTS**DISCOVERY

**TRAINING**

Hi everyone,

I’m really looking forward to seeing you all for the Insights Discovery training.

The virtual workshop will be pacy and interactive, so come prepared to dive in. We’ll be making full use of Zoom - breakouts, polls, chat bars and group discussion. Have an old school pen and paper to hand too.

Jump on early so you can check the tech, get comfortable and say hi to each other. If possible, we’ll have cameras on throughout the afternoon, where we will:

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* Introduce you to the model and how it can be applied every day
* Show you the collective profile of the whole team, its strengths and weaknesses
* Explain how to recognise different types, by observing verbal and non verbal communication
* Demonstrate how to adapt and connect to build deeper connections and harmonious relationships

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I can’t wait to share your profiles with you!

See you soon!

Kerry

**ABOUT THE TRAINING**

**& PREPARATION**

Insights Discovery® is an exciting and revealing psychometric tool that can be used for both individual and team development. It is the most accurate and memorable of its kind.

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The powerful Insights Discovery® system uses four colours to describe distinct personality preferences: Fiery Red, Sunshine Yellow, Earth Green and Cool Blue. It’s this simple language which makes the profile so easy to remember and share with others.

**In preparation for the training, please carry out these 2 important steps:**

1. [**Complete an online evaluator**](https://online.insights.com/evaluator/savagecommunications/discovery), which will determine your Insights Discovery® type and bring you a new level of self-awareness, by **6 August**.

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It’s best to give your first natural response, being as honest with yourself as you can be. The evaluator typically takes about 15 mins to complete.

Add this referral code: 550/insert your name/CL/KS

**2. Watch the 30-min video below before attending the workshop.**

**WHAT PEOPLE SAY**

**BRITISH FASHION COUNCIL**

**MARKETING MANAGER**

***I just wanted to say thank you so much for everything. You really are making such a difference to us all.***

**CLARION**

**CEO**

***We have worked with Kerry over the past few years to deliver training when we have a specific need.  She really seems to get under the skin of the people she is training and helps them to identify any problem areas and change their behaviour.***

**POQ**

**PROJECT MANAGER**

***It's been a rollercoaster over the last couple of months addressing my emotions and digging deeper into my feelings and motivations in the workplace. Thank you for your help making this a productive exercise for me and helping me see the light. You're a positive and inspirational force!***

**ABOUT KERRY SAVAGE**

Kerry Savage is an inspirational and dynamic coach and trainer, who is passionate about helping others succeed.

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Over the years, she has worked within many high profile organisations, including Formula 1, Sony, eBay and the British Fashion Council.

She has helped people overcome significant communications challenges, such as building their professional brand, dealing with change and presenting under pressure.

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She is an accredited in Liberating Leadership, a licensed Insights Discovery® practitioner, a member of the Association for Coaching and NLP trained.