**Savage *Communications***

**PERFORMANCE**

**FEEDBACK**

**Tuesday 13 April 2021**

**10.00-12.00**

[Meeting link](https://us02web.zoom.us/j/82932926968?pwd=ZnI2ZnJsVGZzcHY1YnJ5RVlFVE1PZz09)

**Meeting ID: 829 3292 6968  
Passcode: 431723**

[**Contact the organiser**](mailto:sarah@savagecommunications.co.uk)

**WORKSHOP PREPARATION**

Hi everyone,

Building on previous AD sessions, **Coaching for Leaders** and **Fearless Feedback**, this 2-hour workshop teaches how to give high quality, ‘in the moment’, **Performance Feedback** to team members.

So that you can practise providing feedback to each other, you must thoroughly prepare a short presentation:

You have 5 mins to pitch a recommendation to a client, who is notorious for asking for ideas, but terrible at signing them off. Use [this NOSE framework](https://55e3a418-2217-41c5-89ac-62665c184810.filesusr.com/ugd/ef8869_25498442725b4177a0b4b81f48476d9c.doc?dn=NOSE%20Framework.doc) to prepare your business case and send the completed template on page 3 to [**Emily**](mailto:emily.greenwood@greenhousepr.co.uk) by **midday Friday 9 April**.

On the day, your presentation will be measured on the following:

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* Delivers in an authentic, conversational style (not reading from a script)
* Demonstrates strategic thinking
* Uses assertive language
* Closes confidently, guiding the client clearly towards next steps for sign off

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See you next week!

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Kerry

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